

## Reserve Study Proposal Comparison

When evaluating our services and those of other reserve study providers, the following list of questions may help you determine the best fit for your needs.

Question	Criterion Engineers	Company 2	Company 3	Comments
How many years of experience does the company have?	50+			Criterion Engineers has been in the business of evaluating buildings since 1957 and has performed thousands of reserve studies.
What are the qualifications of the provider?	PE/RS			All Criterion reserve studies are conducted by licensed Professional Engineers. Many of our engineers have also earned the CAI designation, Reserve Specialist.
Is the provider local?	Yes			Being local means being able to double check things easily, attend meetings with the board, and be available for additional services should they be necessary.
Does the reserve study comply with CAI and AICPA standards?	Yes			The Criterion Engineers reserve study incorporates both the cash flow and component methodology.
Does the analysis include the effects of inflation and return on investment?	Yes			Small differences in rates of inflation and return on investment can have profound effects over time.
Does the provider offer both a Full and Enhanced option?	Yes			Our enhanced option allows for more engineering analysis, a more comprehensive report, and the possibility of upgrades or improvements to the property.
Is the analysis able to model current funding scenarios?	Yes			Each association is different and many approaches to funding exist. Our flexible software can be made to model most any strategy.
Are multiple funding options offered?	Yes			Criterion Engineers typically suggest not just a total annual lump sum, but develops funding options to give the board alternatives.
Does the provider interview maintenance personnel and review records?	Yes			The people who are most familiar with the property day in and day out have a tremendous amount of useful information to input into the analysis.
Will the provider offer to meet with the board?	Yes			We believe that it is critical to meet to understand your objectives. It is also very useful to be able to present our findings to the board, the entire group of unit owners, or both.